



**Manufacturer of Vessels for the Military and Law Enforcement Meet Critical Customer Requirements for Durability with REVLAR® Waterproof Paper**

Founded in 1997, SAFE Boats, International designs and builds highly reliable and extremely durable vessels that help keep military, law enforcement, and fire professionals safe as they carry out their duties, protect citizens, and work to save lives. SAFE provides vessels to agencies across North America and around the world.

SAFE has a contract with an agency, which requires that two waterproof manuals are delivered with each vessel to ensure that critical documentation is accessible and usable during underway operations. As part of SAFE's search for a waterproof paper that would meet its strict requirements, Kimberly Robinson a technical writer in the company's technical publications department, contacted a number of vendors online to request paper samples in an effort to identify one that would meet their needs and work effectively in our printer.

"Relyco was the only vendor that made it easy to request paper samples. They provided a sample packet of REVLAR, which allowed us to test the waterproof quality of the paper, as well as how the various thicknesses worked for our application and with our printing technique," Robinson says.

**At A Glance:**

**Customer**

SAFE Boats, International

**Industry**

Manufacturing

**Relyco Product**

REVLAR Waterproof Paper

**Website**

[www.SAFEBOATS.com](http://www.SAFEBOATS.com)

“REVLAR met all of our needs. Plus, we can order paper with three holes pre-punched, which saves a significant amount of time that would otherwise be spent on binding each manual.”

Kimberly Robinson  
Technical Publications  
SAFE Boats International

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Robinson explains that this current contract is for more than 100 vessels and that each of these boats will be delivered with two manuals totaling nearly 500 pages. “Both manuals will be printed on REVLAR 4.7 mil paper, which is ideal because the boats will be stationed on a mother ship and each manual will be exposed to a salt water environment for the duration of its lifecycle,” she comments. In fact, Robinson notes that one of the manuals will be printed in a booklet format, held together by a ring clip, and secured to a boat’s console, so in addition to withstanding the elements, it needs to be long lasting and extremely durable to stand up to frequent handling.

Robinson has been impressed with REVLAR’s quality, but is equally satisfied with the level of service SAFE has received from Relyco. “Relyco is a pleasure to work with,” she says. “Our experience has been seamless. Our orders have been processed quickly and even expedited when needed, with the REVLAR delivered without any issues. I appreciate Relyco’s quality service and understanding of its customer’s needs.”

About Relyco: For 30 years, Relyco has been the premier supplier of unique and innovative paper products. Our products are great for thousands of uses, which enables you to get the most value out of your printer investment. Understanding and meeting our clients’ needs is always our first priority.